

ABB Instrumentation Field Service Standard Rate Sheet – 2005

Primary Work Hours (PWH)

The following labor rates are applicable during Primary Working Hours (PWH) defined as an 8 hour period beginning between 7:00 A.M. and 10:00 A.M. Monday through Friday, excluding national and ABB recognized holidays. The primary work hours include a one half-hour non-paid lunch period and two 15-minute breaks during the day.

Base Service Labor Rates

Service Representative	\$125.00 per hour
Sr. Service Engineer, System Specialist and Systems Engineer	\$152.00 per hour
Application Engineer, Process Consultant and Regional Technical Advisor	\$185.00 per hour

Conditions of Service

- Chargeable time includes time spent at the client's facility, round trip travel, time spent off-site preparing written reports, and the time for all other activities required on the client's behalf.
- A minimum of four (4) hours is charged for any service call to a client's facility.
- ABB Inc. General Terms and Conditions of Sales apply.

Telephone Support

\$270.00 per hour

- A minimum of one (1) hour is charged per request.
- Additional charges are in one-hour increments beyond the first one (1) hour period.
- ABB Inc. General Terms and Conditions of Sales apply.

Overtime Hours

For billing purposes ABB Inc. defines overtime as those hours worked outside the Primary Working Hours or in excess of eight (8) hours in one day. The standard charges for overtime are defined as follows:

- All work performed outside the PWH or over 8 hours in one day is charged at one and one half times the labor rate (Base Service Labor Rate X 1.5).
- All work performed on Saturday is charged at one and one half times the labor rate (Base Service Labor Rate X 1.5).
- All work performed on Sunday is charged at two times the labor rate (Base Service Labor Rate X 2).
- All work performed on national or ABB holidays is charged at three times the labor rate (Base Service Labor Rate X 3).

Travel Costs

- Travel expenses are charged at 58 cents / mile, or actual public transportation costs plus 12%.
- Living expenses are charged at actual costs incurred plus 12%.